

PERFORMANCES<sup>3</sup>

# PRODUCT & Competition

**How to compare the competition  
Performance wise.**



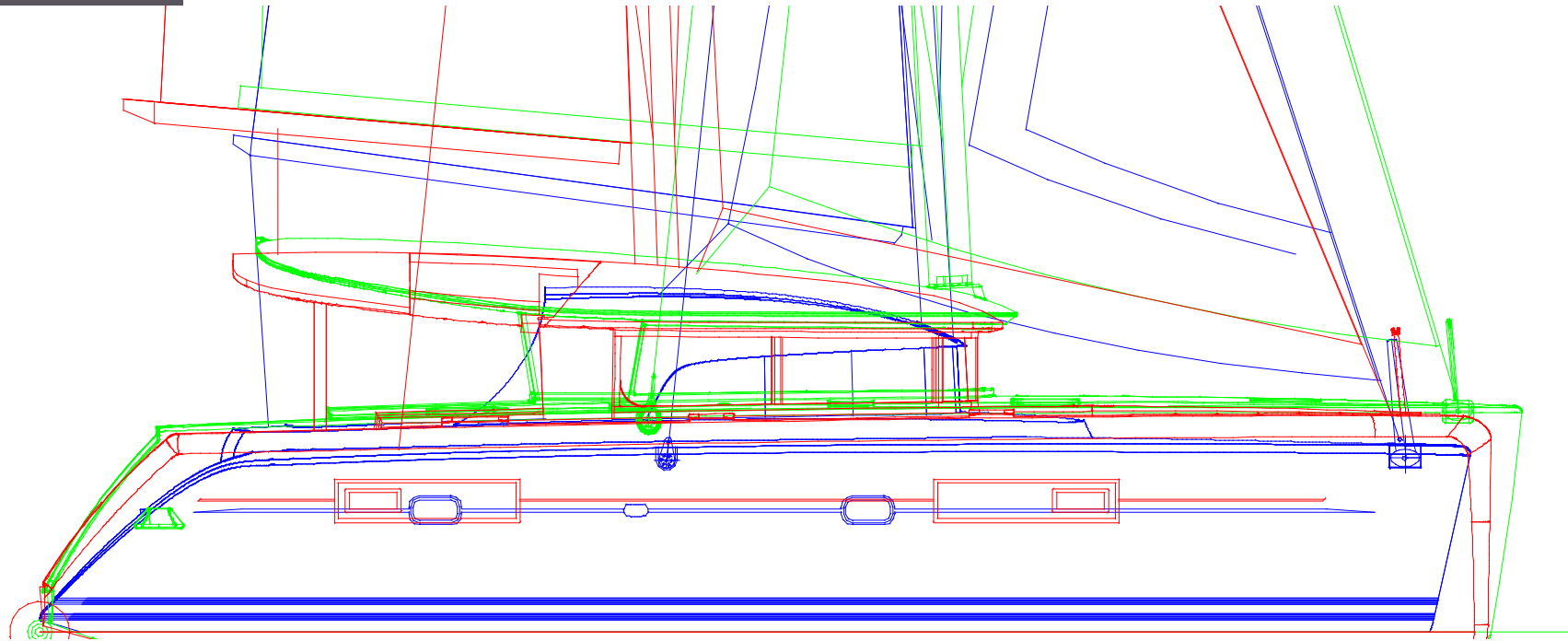
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# How to compare the competition

Performance wise: Main measures that tell it all: the easy ones

PRODUCT  
&  
Competition

The longer the better



Hull LWL Vs LOA is major: it is best if it equals 1, i.e.:  $LWL=LOA$

**LWL is THE naval architecture best speed capacity criteria**

On displacement hulls (all cruising cats without foils), Theoretical Max Speed is given by a formula:

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## PRODUCT & Competition

This is a base

Some parameters will  
help exceeding these  
numbers

Some others will bring  
them down

$$\text{Hull speed in knots} = \sqrt{(\text{LWL} \times g) / (2 \times \pi))} \times 3600/1852$$

LWL	Hull speed	LWL	Hull speed	LWL	Hull speed	LWL	Hull speed
11,00	8,06	14,00	9,09	17,00	10,01	20,00	10,86
11,10	8,09	14,10	9,12	17,10	10,04	20,10	10,89
7,30	6,56	14,20	9,15	17,20	10,07	20,20	10,92
7,40	6,61	14,30	9,18	17,30	10,10	20,30	10,94
7,50	6,65	14,40	9,22	17,40	10,13	20,40	10,97
7,60	6,70	14,50	9,25	17,50	10,16	20,50	11,00
7,70	6,74	14,60	9,28	17,60	10,19	20,60	11,02
7,80	6,78	14,70	9,31	17,70	10,22	20,70	11,05
7,90	6,83	14,80	9,34	17,80	10,25	20,80	11,08
8,00	6,87	14,90	9,38	17,90	10,28	20,90	11,10
8,10	6,91	15,00	9,41	18,00	10,30	21,00	11,13
8,20	6,96	15,10	9,44	18,10	10,33	21,10	11,16
8,30	7,00	15,20	9,47	18,20	10,36	21,20	11,18
8,40	7,04	15,30	9,50	18,30	10,39	21,30	11,21
8,50	7,08	15,40	9,53	18,40	10,42	21,40	11,24
8,60	7,12	15,50	9,56	18,50	10,45	21,50	11,26
8,70	7,16	15,60	9,59	18,60	10,48	21,60	11,29
8,80	7,21	15,70	9,62	18,70	10,50	21,70	11,31
8,90	7,25	15,80	9,65	18,80	10,53	21,80	11,34
9,00	7,29	15,90	9,69	18,90	10,56	21,90	11,37
9,10	7,33	16,00	9,72	19,00	10,59	22,00	11,39
9,20	7,37	16,10	9,75	19,10	10,62	22,10	11,42
9,30	7,41	16,20	9,78	19,20	10,64	22,20	11,44
9,40	7,45	16,30	9,81	19,30	10,67	22,30	11,47
9,50	7,49	16,40	9,84	19,40	10,70	22,40	11,50
9,60	7,53	16,50	9,87	19,50	10,73	22,50	11,52
9,70	7,56	16,60	9,90	19,60	10,75	22,60	11,55
9,80	7,60	16,70	9,93	19,70	10,78	22,70	11,57
9,90	7,64	16,80	9,96	19,80	10,81	22,80	11,60
10,00	7,68	16,90	9,99	19,90	10,84	22,90	11,62
10,10	7,72	17,00	10,01	20,00	10,86	23,00	11,65

LWL in meter  
g is gravity = 9,81  
pi = 3,1416...

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## PRODUCT & Competition

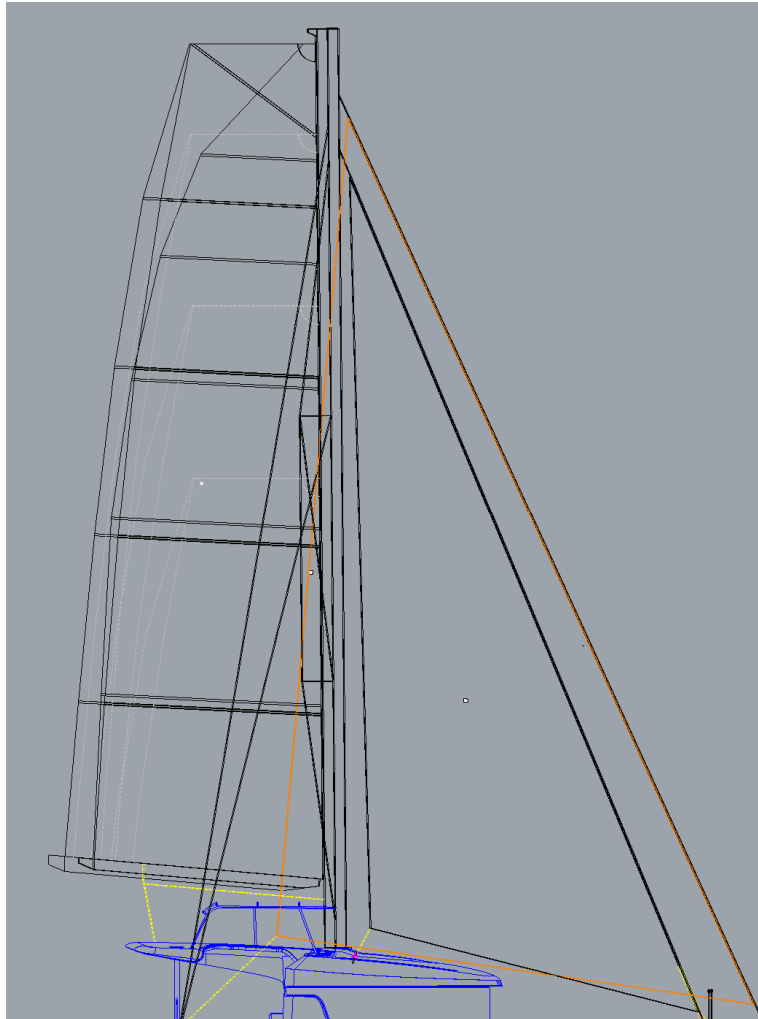
The most, the best

But

The best thought-out  
The most performance

# How to compare the competition

## Sail Area



### Sail area is obviously a major criteria

It shall be considered through various points of view:

- Overall upwind sail area (standard & option)
- Downwind sails options (what sails and which area)
- Balance between Main & jib
- Aspect ratio (Main & Genoa/jib)
- Main sail roach
- Ease of use (trim, reduce, manoeuver)

The combination of these parameters must result in a fair compromise: a cathedral of sails so complicated to use that it is most of the time poorly trimmed is not a sign of performance

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# PRODUCT & Competition

Make up your mind!

Check what is counted

Compare with available  
ratios

Look at sailing real  
performance

# How to compare the competition

## Displacement

## EEC Displacement

Lagoon will not cheat

### 3 EEC measures:

- Empty DSPL:  $M_{EC}$ : mobile parts are removed, but to what point?
  - Light DSPL:  $M_{LC}$ : Minimum displacement ready to sail: the measure Lagoon is providing
  - Loaded DSPL:  $M_{LDC}$ : All the options + max crew capacity: unrealistic number that provides the **PAYLOAD**: how much a boat can be loaded above Light DSPL
- We will provide a  $M_{EC}$  for Dealers to compare with competition
  - Some competitors cheat with the GRP/Wood weight
  - When comparing competition check HL/PL and B/L: if the first one is lower and the second higher than the compared Lagoon, there is very little possibility that the competitor is lighter, unless they use carbon and/or epoxy

INSTITUT  
POUR LA CERTIFICATION  
ET LA NORMALISATION  
DANS LE NAUTIQUE  
INSTITUTE FOR CERTIFICATION AND NORMALISATION IN NAUTICAL FIELD

BATO

LES MESURES ET LE DISPLACEMENT SONT CALCULES CONFORMEMENT A LA

Conditions de chargement et tacs bord voir PV de RM1\* (inventaire en annexe)

Rm T\*

100,00 kg/m

Déplacement en condition de test

Analyse du cas :

DM

5,000 kg

(y compris l'inspecteur si à bord bas du test)

RM

1,150 m

DM = RM \* (10 x 100) m

RM

0,150 m

Hauteur du centre de carène par rapport au repère

RM

1,600 m

Rayon métacentrique initial

RM

0,304 m

Hauteur du centre de gravité par rapport au repère

Lx (m) = 10,00

Masse (kg)

Psa (kg)

Psa horizontale (kg)

Psa verticale

Déplacement Essai

origine du repère

5000

5,000

0,000

0,304

1 - Coque de test

1

0,000

0,000

0,000

2 - Longue et et une machine

1

0,000

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0,000

3 - Matériau + Ane

1

0,000

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4 - Bas du test run

1

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0,000

0,000

5 - Matériau

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6 - Matériau + le plus léger

1

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7 - Cible de test

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8 - Cible

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9 - Déplacement à vide

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10 - Cible

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11 - Cible

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## PRODUCT & Competition

Remember

Some competitors

Do provide

Wrong GRP/Wood  
weight...

# How to compare the competition

## Displacement

### EEC Displacement

Lagoon will help you compare but will remain within MEC limits

Displacement		380		400		42		450S		450F	
Empty	MEC	7 304		11 136		11 437		14 089		14 324	235
Light	MLC	8 057	9%	11 940	7%	12 228	6%	15 001	6%	15 195	194
Loaded	MLDC	11 016	27%	16 590	28%	16 946	28%	20 833	28%	20 946	113
Payload		2 959		4 650		4 718		5 832		5 751	

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## PRODUCT & Competition

Compare  
apples & apples

Be suspicious

Use the following  
presentation to fine  
tune YOUR SA/DSPL

# How to compare the competition

## SA/DSPL

THE number everyone loves...  
..to bullshit about!



Now that we have an accurate SA and a trustable DSPL...

- Neutralize the units:
  - If Sail area is 100m<sup>2</sup> and DSPL 15 tonnes SA/DSPL is not just 6,67 m<sup>2</sup>/tonnes: the real formula is:  
$$\rightarrow \sqrt[3]{SA} / \sqrt[3]{DSPL}$$

Where:

    - SA = Sail Area in m<sup>2</sup>
    - DSPL= weight of the boat in kg / sea water density in kg/m<sup>3</sup>
    - Sea water density is 1024kg/m<sup>3</sup>

So the 6,67m<sup>2</sup>/tonne become 4,08
  - If you keep the units, a cheat of 10% in the weight of the boat results in a 10% change in the SA/DSPL m<sup>2</sup>/tonnes while neutralizing the unit show a change of only 3,3%
- Do not compare boats more than 2' apart: it is not linear
- Do not take for granted odd numbers
- Never forget: it is one of many parameters

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## PRODUCT & Competition

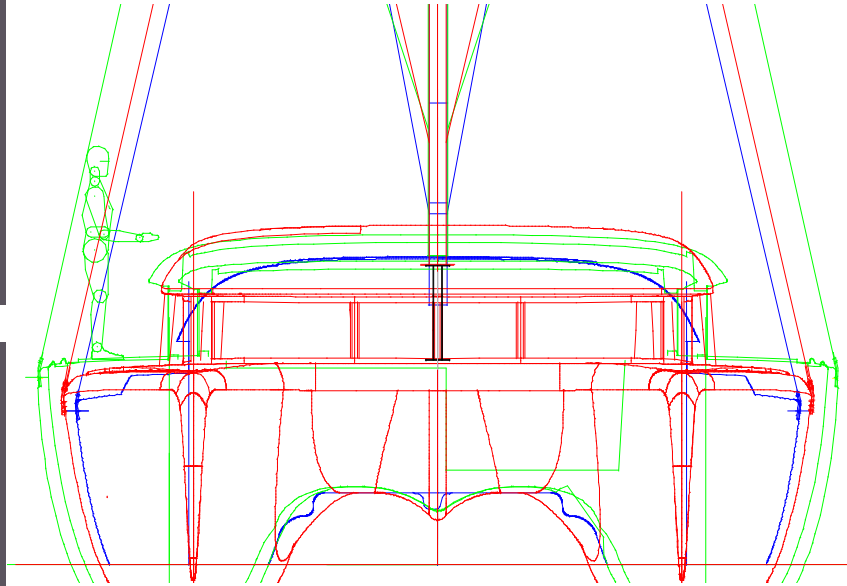
**Be wise: be wide!**

**Watch out!**

**Beam and weight  
are close friends**

# How to compare the competition

## Beam Max



**Beam is the wisdom of compromise!**

- Beam is comfort and weight
- Beam is stiffness and stress
- Beam is large gangways and marina expenses

Beam also means distance inside the two hulls:  
→ According to VPLP avoiding collision between the two wakes of each hull is a major performance point

**Lagoon catamarans are the beamiest of their size Vs competition**

**But**

**VPLP uses moderation to avoid too much weight and stress.**

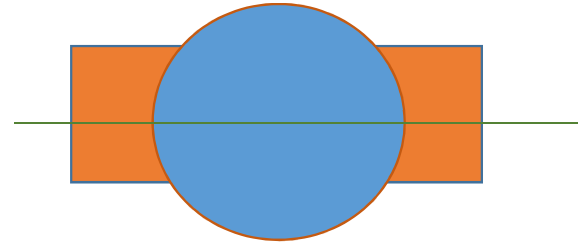
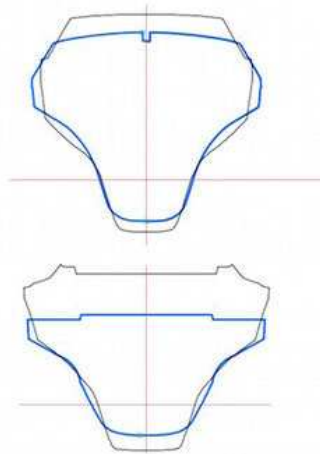
PERFORMANCES<sup>3</sup>

## PRODUCT & Competition

It is not an option to  
choose between King  
size bed and  
performance:  
**we want both!**

# How to compare the competition

## Hull sections below LWL



For a given Displacement

- A circular section will provide the minimum wetted surface area ...and the smallest accommodation
  - A rectangular section will provide the maximum wetted surface area...and the largest accommodation
- The good designer is the one who finds the best compromise
- There are other parameters related to this:
    - Max hull depth
    - Max BWL
    - Best ratio Keel volume Vs Hull volume
    - Etc.

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## PRODUCT & Competition

To compare with similar  
hull length

Remember:

Large B/L = weight

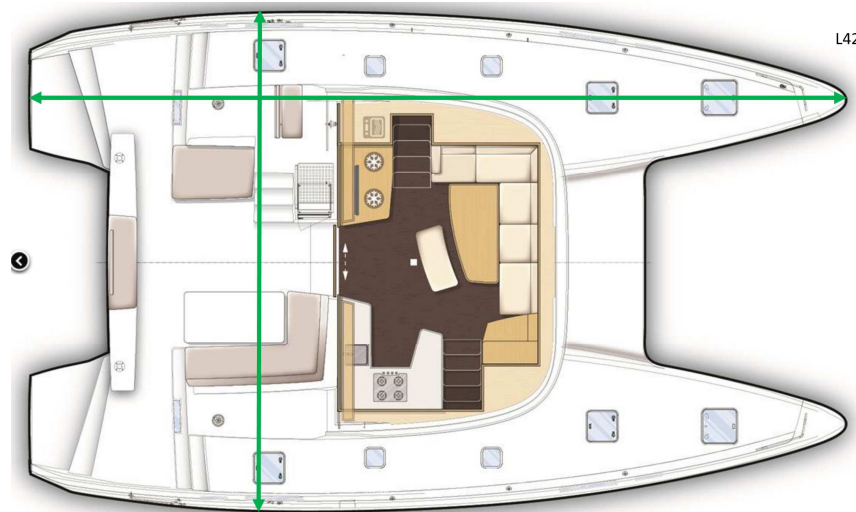
Large B/L = good hydro

Large B/L = VPLP choice

# How to compare the competition B/L

## How large is the Tennis court?

- Very simple measure that should be taken on similar Hull length
- It shows
  - Lateral stiffness
  - General accommodation capacity (to be considered together with HL/PL & BxP)
- High numbers mean more GRP
- VPLP advices to keep a large number not only for stiffness but also to have floats as apart as possible (interacting wake reduction)



PERFORMANCES<sup>3</sup>

## PRODUCT & Competition

The higher the better!

Easy to get ratio

straightforward

True teller

# How to compare the competition

## Hull Length Vs Platform Length: HL/PL



Small HL/PL means  
GRP weight  
Wood & accommodation weight  
More pitching  
More slamming  
...more accommodation

→ Anything below 1,40 is performance killer

→ Bali with values around 1,15 are obviously too heavy for good performance

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## PRODUCT & Competition

Fountaine Pajot HL/PL  
very Low — last ones worse

R&C below 1,3

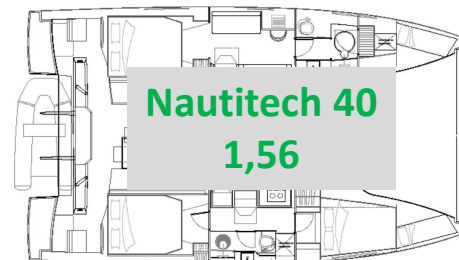
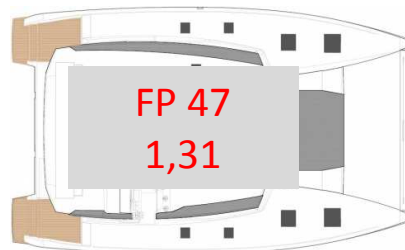
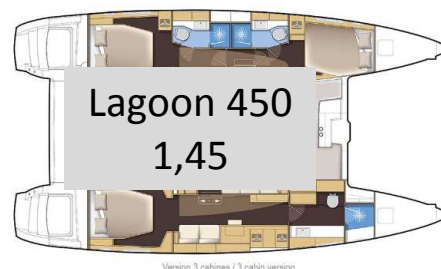
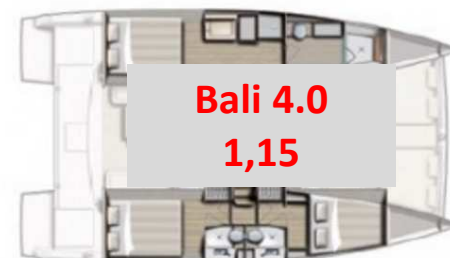
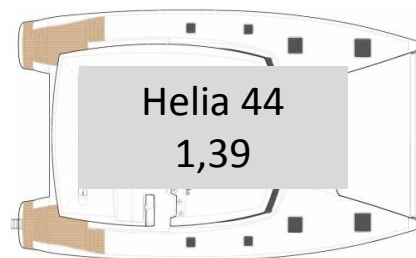
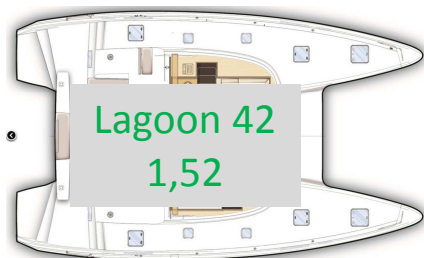
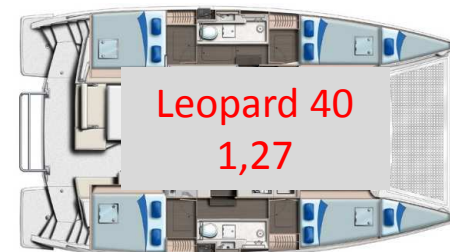
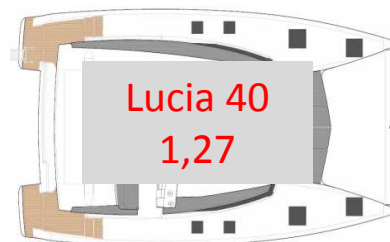
Bali close to a risky 1!

Nautitech is good

Outremer 45 best: 2 !

# How to compare the competition

## Hull Length Vs Platform Length: HL/PL



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# PRODUCT & Competition

Accommodation teller

Displacement teller

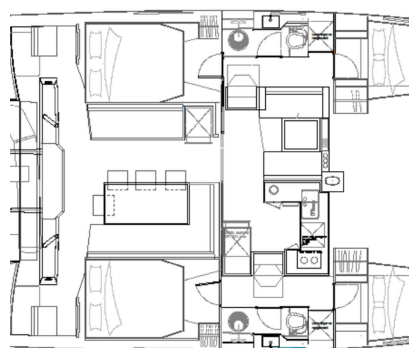
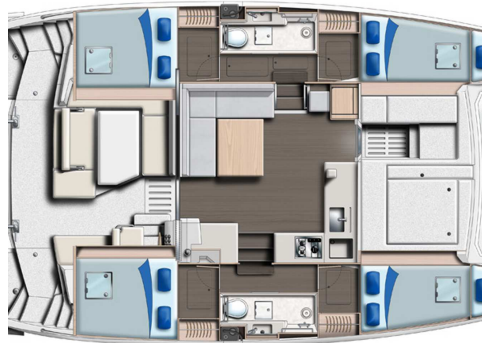
Where Naval Architects  
and Interior Designers  
will never agree!

# How to compare the competition

B x P

## Comfort Level Indicator

- Easy to measure on a brochure
- Clearly tells you about how roomy the boat is
- Big numbers mean heavy boats



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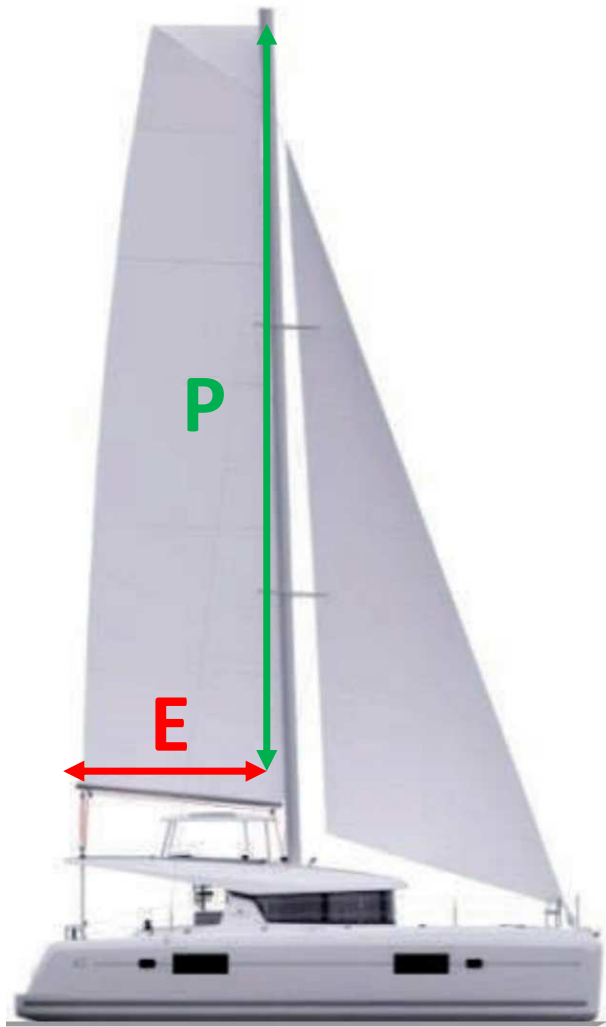
## PRODUCT & Competition

The higher the better!

Short booms are:  
More performance  
&  
More comfort

# How to compare the competition

## Aspect Ratio



## P/E for a mainsail

Higher means more performance

- Higher center of sail area
- Shorter chords
- The highest wind = the cleanest
- Short boom is easier to maneuver
- Short E less frightening when jibing
- Better shape when reefed
- Natural move with square top mains

**PRODUCT  
&  
Competition**

**Lagoon 42 is the best**

**Lucia 40 is very low**

# How to compare the competition

## Aspect Ratio

3,75

3,04

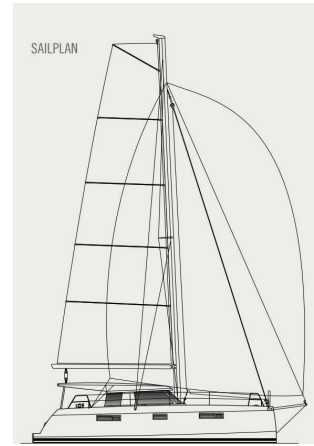
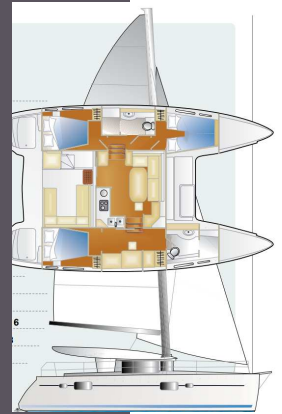
4,09

2,75

2,84

2,79

2,80



Lagoon 39

Lagoon 400

Lagoon 42

Lucia 40

Bali 4.0

Leopard 40

Nautitech 40

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## PRODUCT & Competition

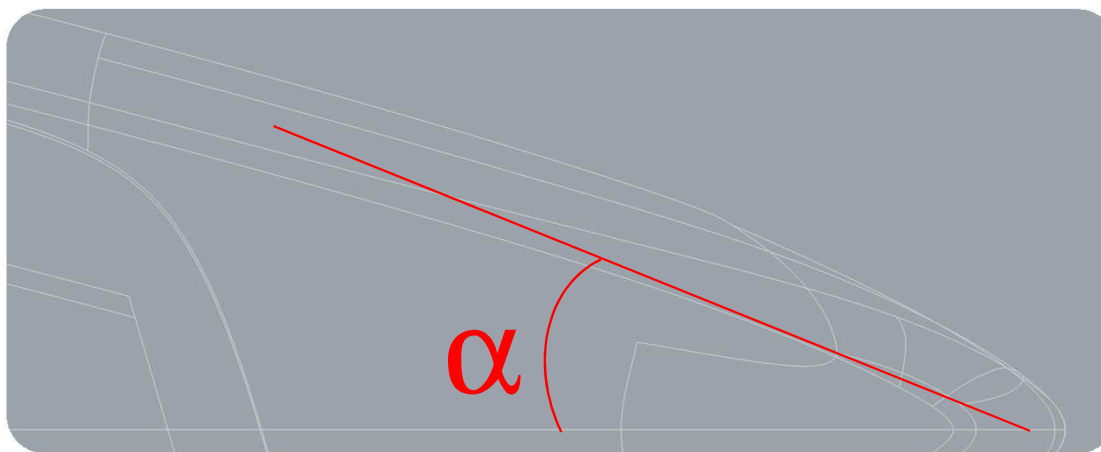
Not Black or White

Pushing water?  
Or  
Sailing flat?

VPLP says: aim 17,5°

# How to compare the competition

Half angle of entrance



A true Naval Architect challenge

### Nothing obvious here

- It tells the balance between the capacity of a vessel to go through the fluid with little resistance and its ability to damp the pitching moment
- On displacement hulls, we are coming to very small numbers to rather impressive ones
- It takes a lot of background to determine what is the right compromise: VPLP has been on this for a very long time
- It is rather difficult to measure on the competition but it can be done with a large compass at a dryland boat show (that's how I get them!)

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# PRODUCT & Competition

Simplicity is best

Trapezoidal shape

Flat bottom

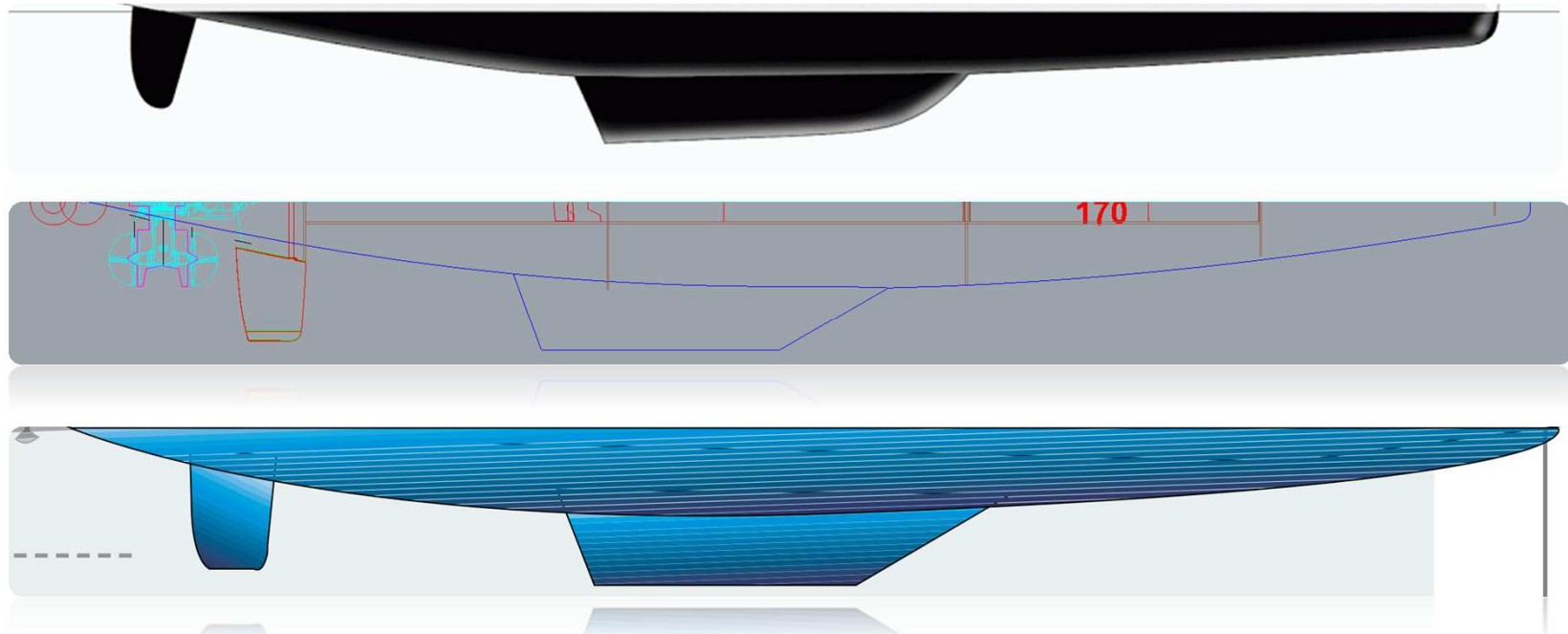
VPLP adds 50mm  
compared to same size  
competition

# How to compare the competition

## Keel profile view

### Wisdom of compromise

- Deep keels are good for performance, bad for shallow waters
- Round leading edge provides disturbed flow to the sections
- More volume in the keels = better hull lines
- 50mm added draft makes a difference in upwind capacity and hull lines



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## PRODUCT & Competition

### Moving aft

Aim for LCG and Mast  
position same location

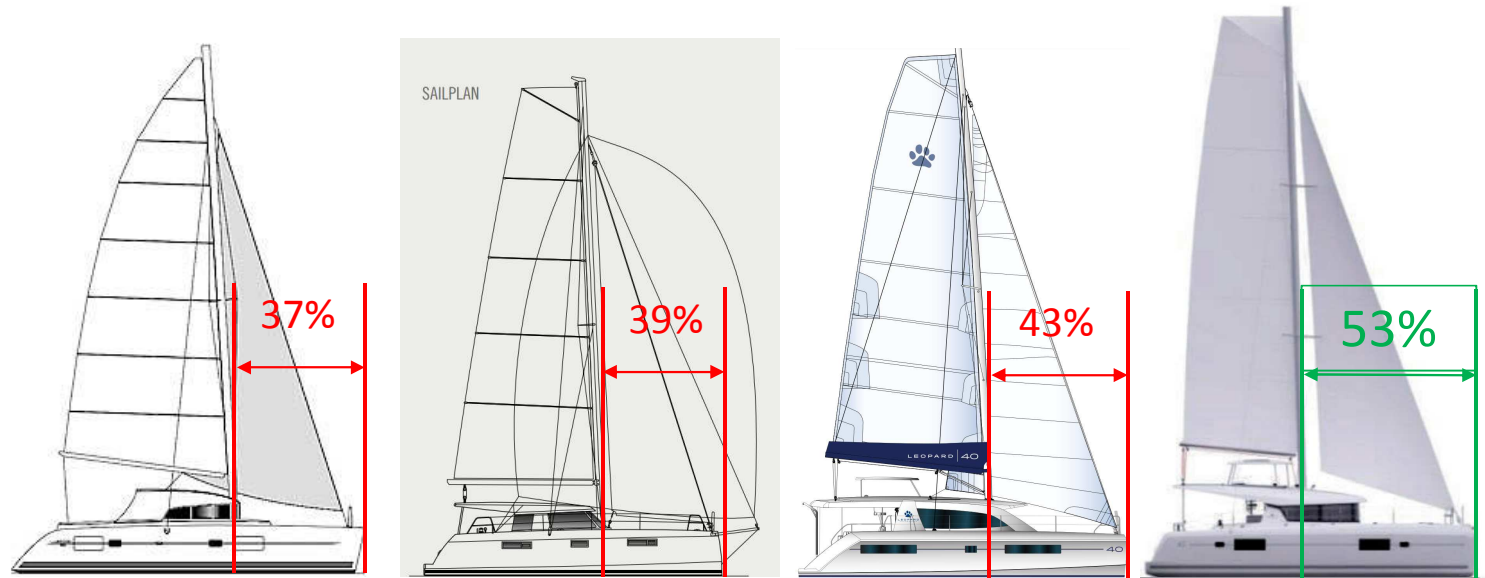
50% or more  
is the way!

# How to compare the competition

## Mast longitudinal location

There is a goal!

- Moving the mast aft has all the benefit given when launching the 39/52:
  - More downwind sail area / Performing self tacking jib/ Short boom / High A/R / Less pitching moment
- Square top mains have made this move highly beneficial



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## PRODUCT & Competition

**Pitching is a killer**

Reducing pitching is  
More speed  
More comfort

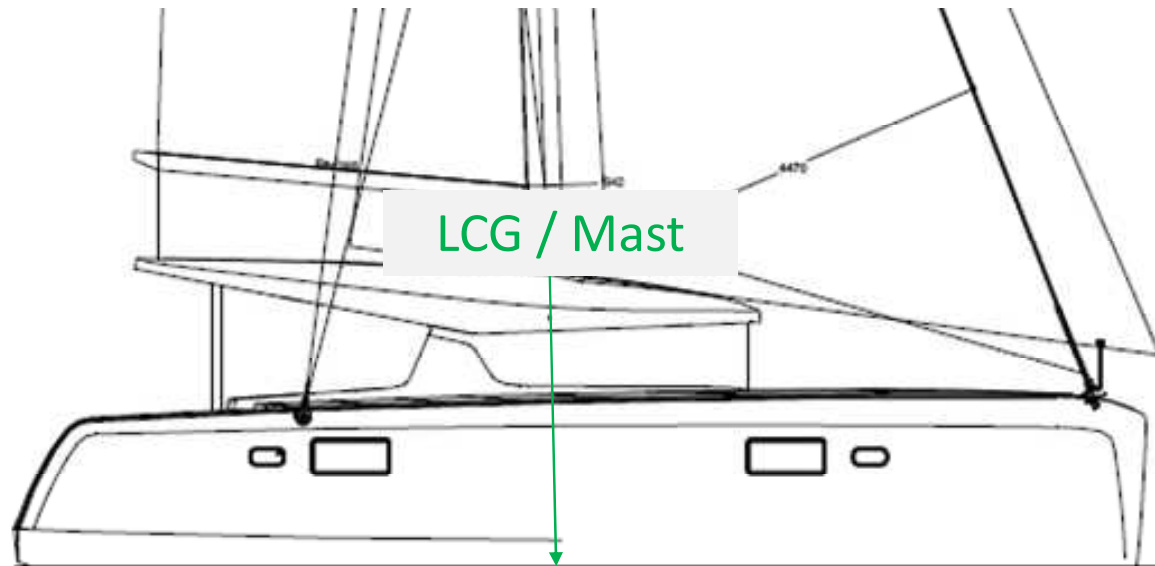
**Mast above LCG  
Is the way to go!**

# How to compare the competition

## Mast location Vs LCG

### Longitudinal stability

- A mast centered above Longitudinal Center of Gravity (LCG) is generating less pitching moment
- Momentum is affected by inertia: One meter of momentum results in 4 times the effect of the displaced load



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## PRODUCT & Competition

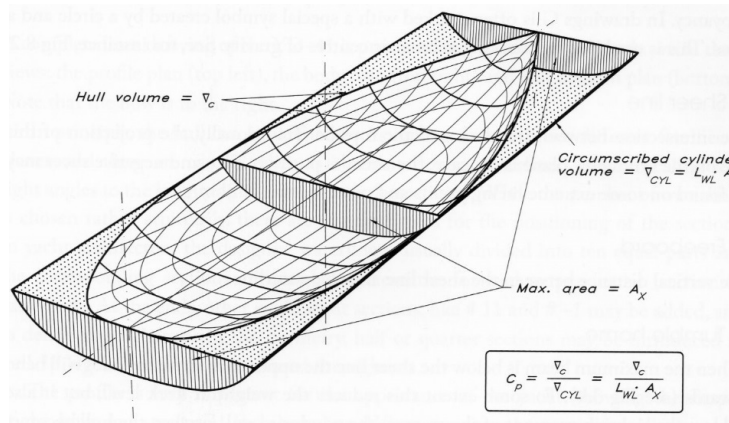
Look smart at the  
Yacht Club!

Difficult to get

Tells a lot about  
the modernity of  
the design

# How to compare the competition

## Prismatic coefficient



## One foot in Naval Architecture

### Where is the volume under the sea?

- It compares the largest section under the sea with the volume of vessel under the sea
- It is very difficult to get (but can be done on a dryland boat show!)
- Analysis is very different from monohull to catamarans and from displacement hulls to planning ones.

### On a displacement sailing catamaran:

- High prismatic means a lot of volume fore and aft
  - High angle of entrance
  - Good pitching reduction
- Low prismatic means thin entrance
  - Old fashion multihulls very good in light airs and no wave, very bad in all other situations
- VPLP says: the right number is around 0,59

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**PRODUCT**  
&  
Competition

# How to compare the competition

## Performance wise

**Velocity Prediction Program analysis**

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## PRODUCT & Competition

VPP is mean!

Use caution to compare

Yacht Design  
numbers are  
pessimistic

Sailors measures are  
optimistic

# How to compare the competition

## Velocity Prediction program analysis

How to compare ?

@ 6kts

TWS Oceanis 11,2% faster than Hanse

@ 10kts

TWS Hanse 1,1% faster than Oceanis

@ 20kts

TWS Oceanis 1,5% faster than Hanse

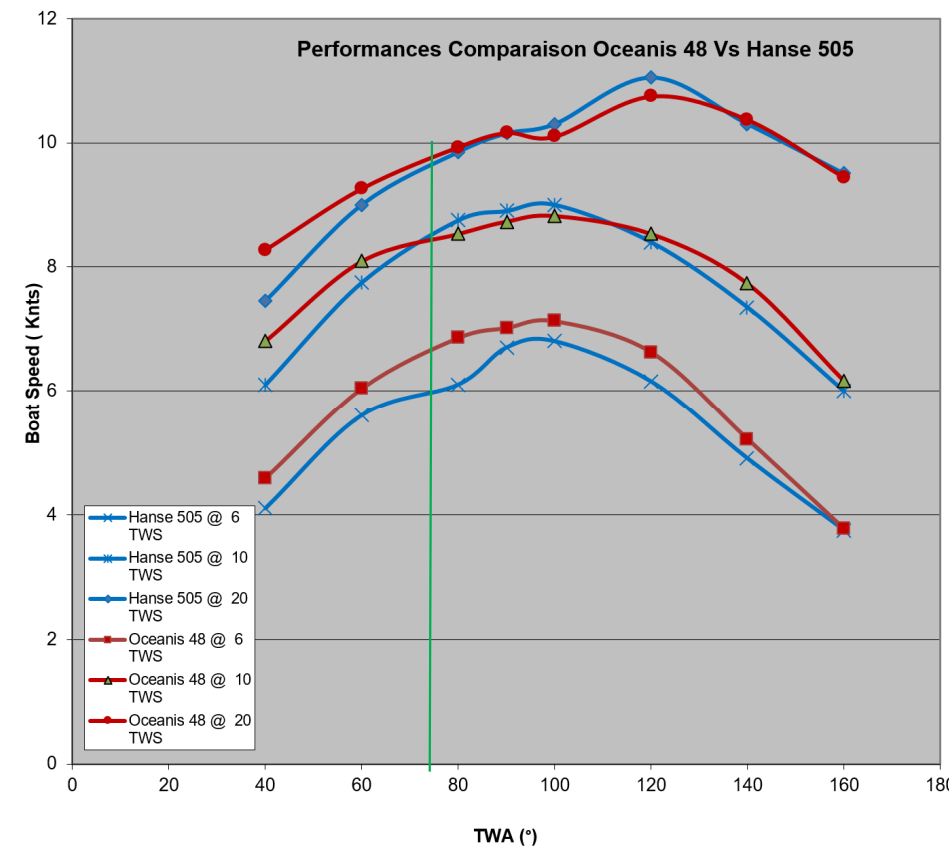
How to compare?

- Only look at %tage difference between 2 boat speeds at same wind angle & same wind speed

→ Boat speed itself is irrelevant

How to cheat?

- Displacement used
- VCG used
- Code 0, downwind sails used
- Sails stiffness, sea state



PERFORMANCES<sup>3</sup>

PRODUCT  
&  
Competition

Watch out!

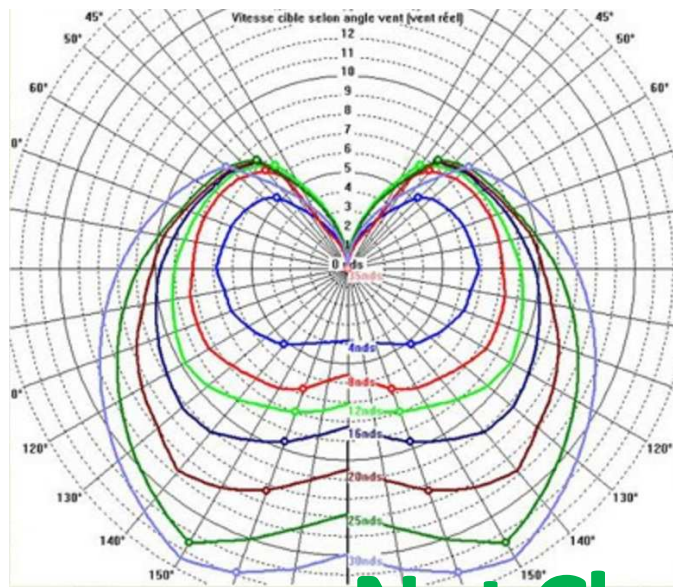
We all want to  
look good

Check the  
smoothness of  
the curves

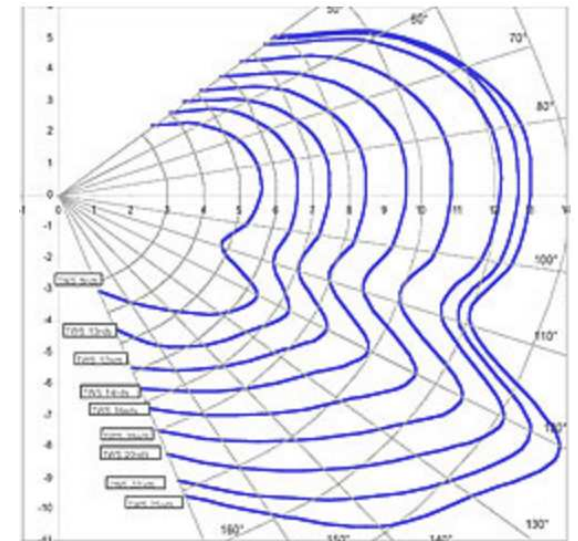
# How to compare the competition

## Performance wise: velocity Prediction program analysis

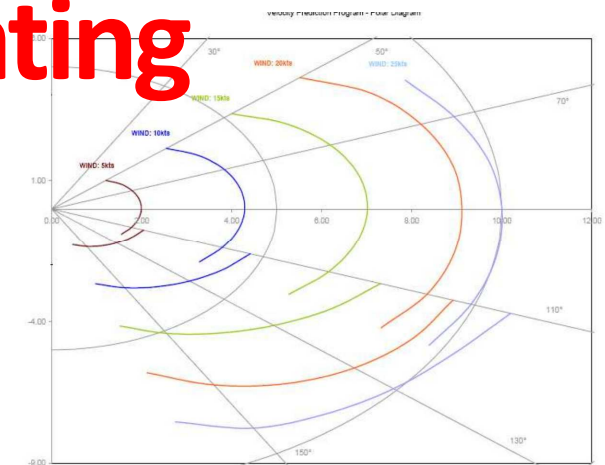
How to cheat ?



Not Cheating



Cheating



PERFORMANCES<sup>3</sup>

# PRODUCT & Competition

Use magazines &  
sea trials to get  
real numbers and  
compare on the  
curves

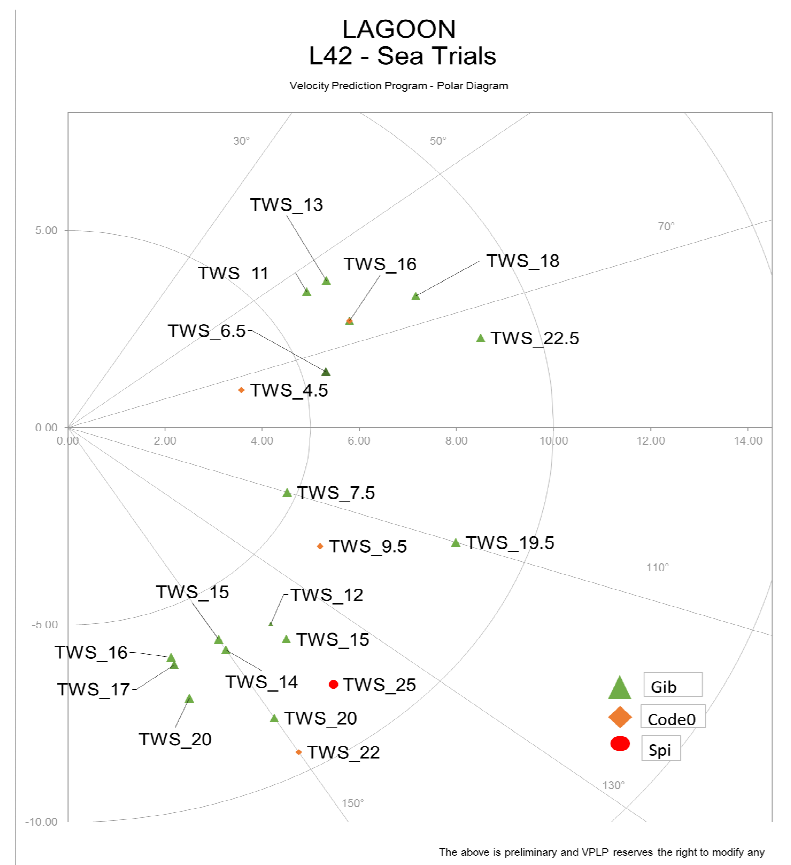
# How to compare the competition

## Performance wise: velocity Prediction program analysis

### How to know what is going on?



←  
Le potentiel du 42' dans la brise est remarquable pour une unité aussi aménagée



PERFORMANCES<sup>3</sup>

PRODUCT  
&  
Competition

Love your  
autopilot

&

Put it at work!

# How to compare the competition

## Performance wise: translation on the water

Average speeds: what a cruising cat is looking for

Good sail trim and proper navigation = better than steering



PERFORMANCES<sup>3</sup>

# How to compare the competition

Performance wise: translation on the water

PRODUCT  
&  
Competition

Sailing conditions: it writes the tempo

Wind steadiness, Sea state,  
waves crest span, direction to the wind

Allow one thing  
to the sea:

It is stronger than  
you & your boat

Never overload



PERFORMANCES<sup>3</sup>

## PRODUCT & Competition

The lighter is the  
boat through a  
passage the  
faster she will go

# How to compare the competition

## Performance wise: translation on the water

Ship loading: Payload is critical for durable performance

Why is my average speed increasing through the days of a journey?

You have drunk all  
the beverages  
&  
eaten all the food:

**YOU ARE LIGHTER!**

