

2026 MODEL FP 44 CHARTER OPERATING BUDGET

Gross Annual Estimated Charter Income

Average	<u>Week</u>	<u>lv Charter</u>	Rate

Holiday	\$14,500	2	\$29,000
High Season	\$13,500	8	\$108,000
Mid / Low Season Rate	\$12,500	8	\$100,000
Low Season Rate	\$11,000	6	\$66,000
Average Weekly Charter Fee (Based on 4 cabins, forward berth)	\$12,625	24	

Gross Annual Estimated Charter Income

\$303,000

Total Discounts, Fees and Commissions:

Owner's Charter Referral Fees	5.0%	\$15,150
Charter Discounts	10.0%	(\$30,300)
Management Fee	23%	(\$63,906)
Charter Broker's Commissions & Miscellaneous	3%	(\$9,999)

Total Discounts, Fees and Commissions

(\$89,055)

Per Charter

Net Owner's Revenue \$213,945

Fixed Monthly Expenses:

Monthly Dockage	44	Foot	\$25	(\$13,200)
Dock Water	200	Gallons	\$0.22	(\$528)
Dock Electricity	200	Month		(\$2,400)

Charter Related Expenses:

Turnaround Fees	1	Per Charter	\$650	\$650	(\$15,600)
Laundry	8	Per Guest	\$16	\$128	(\$3,072)
Water Fill Up	1	Per Charter	\$65	\$65	(\$1,560)
Dinghy Fuel Cleaning, Preping, Servicing	1	Per Charter	\$110	\$110	(\$2,640)
Propane	1	Tank	\$18	\$18	(\$432)
Underwater Hull Inspection (optional)	1	Per Charter	\$60	\$60	(\$1,440)
First Aid Kit, Tools, Charts	1	Kit	\$20	\$20	(\$480)
Snorkeling Equipment cleaning & Maint	1	Kit	\$25	\$25	(\$600)
Rental of Charter Equipment (Optional)	1	Per Charter	\$260	\$0	\$0
				\$1,051	

Annual Expenses:

Parts & Maintenance	\$ 800,000	Hull Value	3.00%	(\$24,000)
Annual Haul & Bottom Job and Hull Wax	44	Per Foot	\$98	(\$4,312)
Insurance	\$ 800,000	Hull Value	3.00%	(\$24,000)
Licenses and Permits			Fixed	(\$2,500)
Replacement of Charter Equipment Perishables			Fixed	\$0
Marketing Fee	Waived		7%	\$0

Net Revenue

\$117,181