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THE CATAMARAN COMPANY



HULLS



ESSERMAN YACHTSALES



TORTOLA CATAMARAN CENTER

BEFORE YOU BOOK A CHARTER

## STEP A - CREWED INTRODUCTION

TORTOLA, BVI

READ CAREFULLY

### PLEASE ALLOW US TO TAKE THIS OPPORTUNITY TO THANK YOU FOR YOUR INQUIRY AND FOR TAKING THE TIME TO REVIEW WHAT WE HAVE TO OFFER.

Our only job is to find the yacht crew, cruising area and itinerary that you would like to experience.

In order to reassure you of who we are, it is important that you see we differ from everyone else in the market.

- The Catamaran Company is part of an international group with annual sales in excess of \$400,000,000.
- Top Cat is a division of The Catamaran Company, the world's largest retailer, reseller, operator and broker of catamarans.
- We were the first importer of French catamarans to the US in 1989 and have ten years of full time catamaran experience.
- We have been involved in the purchase and sale of more catamarans than anyone else in the United States.
- More charters are booked through The Catamaran Company than anyone else in the United States.
- We operate the world's largest catamaran only fleet.
- We manage more crewed catamarans than anyone else in the world.

This is what truly sets us apart from the rest. It is safe to assume that we know more about catamarans than anyone else around.

With this volume, we are able to ensure your personal vacation has our company reputation behind it. Once again, many thanks from our staff for your interest in our company. We look forward to serving you to the best of our ability.

### OTHER SERVICES:

As part of the largest catamaran specialist group in the world, our affiliated companies can offer an extensive array of services to our crewed and bareboat guests, catamaran owners or those interested in buying, selling or leasing a catamaran. Please bear in mind that with us, the experience is a one step and yet another company to manage it.

### NEW CATAMARAN CONSTRUCTION:

Through our Catamaran Sales, Inc. Division, a Florida Corporation, we are able to offer you the wide choice of catamarans available in the world today. We are the only authorized dealer in the world to be able to offer you all the models from the world's top catamaran manufacturers such as Privilege, Lagoon, Fountaine Pajot, Dean, Nautitech and others. Many dealers can offer you one or maybe two of these lines but we are the only company authorized to offer you all of them. This allows us to give you impartial advice, not simply push the only manufacturer we represent.

### YACHT MAINTENANCE SERVICE CENTER:

Catamaran Services, Ltd., Tortola, offers complete management, repair and service facilities catering exclusively to catamarans. Many management companies can offer select services by subcontractors but our operation is our own facility, our own docks, mechanics, technicians, office and secretarial staff. Many of the management companies you currently use actually use our technical expertise but we also offer these services directly to yacht owners.

These services include but are not limited to, crew finding and management, arranging haul outs, repairs, refits, fueling, provisioning, guardianship, etc. Once again, we offer these services only to catamarans. In addition to our full facility in Tortola, we have arranged representation throughout the Caribbean chain from Tortola to Grenada.

### CREWED CLEARING HOUSE:

In addition to the Service Center we offer to private owners, we also offer a Charter Management Service, which is a complete range of services including the management of your yacht's calendar, financial advice and communications between you and your crew. Other services not found at other companies include, but are not limited to, mail, telephone, post office, work permits and trade licenses. All of the above makes a crew's life much simpler while living performing charters aboard your yacht.

### BAREBOAT CHARTER OPERATIONS:

Catamaran Charters, Ltd., Tortola, is the largest exclusive operator of bareboat catamarans in the Caribbean. Catamarans from 35 to 51 ft. are offered from 2 to 12 guests, with or without a captain and crew. Catamaran Charters is the oldest established catamaran charter operation in the world. A full bareboat placement sales program is offered for new cats in this fleet.

### BAREBOAT CHARTER BROKER SERVICES:

Top Cat International also offers full reservation services for bareboat charters around the world. We know where the best charter yachts are around the globe.

We have access to the best cats in the Seychelles, Mediterranean, Pacific and Australia.

We are also the exclusive representatives in the U.S. for Tropical Yacht Services with bases and fleets in St. Martin, Martinique and Guadeloupe.

Catamaran Sales, Inc. is licensed by the state of Florida to offer any brokerage catamaran on the market. We have more Catamaran Brokers than anyone else in the world. We offer yachts in Florida and the rest of the U.S., as well as in the Caribbean, South America and Europe. Our brokers are fluent in English, Spanish and French too accommodate our foreign clients. We have the largest catamaran database in the world including a full photographic library. If the catamaran you are looking for is not on the market, we have an extensive list of owners who may be interested in discussing the sale of their boat to a qualified buyer.



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Nanny Cay Box 281, Tortola, British Virgin Islands 800-262-0308 • (284)494-0410 • FAX (284)494-6698 info@catamarans.com

### WHAT WE MAKES US YOUR BEST CHOICE

We have more experience pleasing catamaran enthusiasts than any other company in today's marketplace.

We are the only charter company devoted totally and exclusively to catamarans and we offer a full range of cats.

We represent the highest quality catamarans in the world from top manufacturers like Privilege, Lagoon, Fountaine Pajot and more. Any of our well equipped, meticulously maintained catamarans will make your charter the sailing adventure of a lifetime.

High quality, peak performance and luxurious accommodations re what you can expect from The Catamaran Company.

That's why more satisfied guests return year after year. But do not take our word for it! Each year Cruising World Magazine conducts a worldwide poll of their readers in order to rate the best companies in the marketplace. For the millennium survey for the year 2001 we were voted top of the list for the BEST SERVICE and BEST BOATS.

In addition to crewed charter catamarans and bareboat charters, we offer another option for those interested in a luxurious sailing vacation, the CABIN CHARTER.

Without the responsibility of chartering a bareboat and without the cost and hassle of coordinating a group for a crewed charter, cabin charters allow you to enjoy the comforts and excitement of an all inclusive yacht vacation.

By renting one cabin on our 4-8 cabin, spacious, top of the line catamarans, you share the experience with a small group of adventurers from around the world.

This kind of vacation affords you the personal attention of a luxury cruise in an intimate environment where you feel you part of a team.

You can enjoy a tranquil sail around the islands of the Caribbean while being pampered by professional crew, making this an active sailing vacation or simply a lazy lounge in the sun.